

APRIL NEWSLETTER

Bio Global Industries Ltd — Monthly Newsletter

April 2016

BGI Launches Waste Management Product

Our Biokompakt® boilers are triple fuel and can burn up to 3 different fuel types, simultaneously, from over 30 pre-tested fuel sources, including agricultural and factory waste. Most importantly, they are certified to burn Class A,B & C waste woods.

The advantages of recycling waste wood are many. Firstly, free heating and hot water. Secondly, reduced waste removal costs through fuel use and drying. The Government Incentive RHI is paid per kW heat produced over 20 years. We also offer companies Technical Support to become a BSL Fuel Supplier which provides a new income stream.

Typical example but can be vastly accelerated by heat used	Call Option Date	Call Option Cost	Your available RHI after call option
1,625,000 kWh	End year 7	Depends on usage	£889,728
825,000 kWh	End year 10	Depends on usage	£409,074

How Does A Free System Work?

Strand Energy (our funding partner) will buy the biomass heating system and sell you the heat until the RHI income pays for the equipment. The RHI regulations stipulate that the payment for the RHI must be paid to the owner of the equipment therefore Strand would temporarily own the equipment.

They would supply heat to you at below the market rate for about 6 years Under an Energy Supply Contract (ESCO). After that it would be up to you when you buy back the equipment (at a fraction of the original value) and then the RHI payment will be all yours.

We have signed 8 contracts in the last 14 days!

For more information about our Waste Management Product, please call us on [01494 757055](tel:01494757055).



“We have recently harvested 1 hectare of willow from our plantation which we estimate will produce over 20 tonnes of chip, at a cost to us of under £50 per tonne . Now that’s what we call fuel security!”

**- Matthew Hunt,
Managing Director, BGI Ltd.**

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Become a BGI Accredited Installer

BGI are the UK's exclusive distributor of the Kostrzewa range of Biomass Boilers—truly affordable boilers utilizing low cost, sustainable fuels. These boilers are Class 5 Rated and the 48 boilers in the range start at 10Kw and range up to 285kW.

BGI Accredited Installers are fully trained in assessing, installing and maintaining these latest innovative biomass boilers.

By Joining the BGI Partner Programme, all installers undertake a full day of training held at the BGI HQ in Bucks. The day comprises both classroom style learning and practical installation training in our Showroom.

As well as in-depth learning about the Kostrzewa range, you will also learn about boilers and fuels that can operate outside of the RHI. BGI are planning for life after RHI with all its rules and regulations on fuel types. Here, we will share with you our research on locally sourced, alternative biomass fuels.



Practical training in the BGI Installer Training Showroom

As a fully accredited BGI Partner, you will benefit from:

- ◆ £100 back when placing your first boiler order
- ◆ Access to BGI's extensive infrastructure and network
- ◆ BGI guaranteed and certified products
- ◆ Full training on all products and full marketing support



Our next Training Courses are running on Tuesday 26th (fully booked) and Wednesday 27th April (a few spaces left) & Tuesday 24th and Wednesday 25th May.

To secure your place on one of our courses or to find out more, please call us on **01494 757055**.

Harvesting the Willow at BGI

We have been busy at Hunters Oak harvesting a 1 hectare section of our 3 year old willow. We have been harvesting the whole rods and stacking in drifts around the borders of the plantation to dry.

The next stage is to chip the willow straight into our fuel store which only requires a standard chipper (no specialized equipment required as our Biokompakt® boiler can take chip up to G50 in size) thus the cost of processing the chip is greatly reduced and no specialized drying methods are needed—the sun is free!

We estimate that 1 hectare of willow will produce over 20 tonnes of chip. The cost to us is under £50 per tonne to produce, therefore we have achieved total fuel security.

If you would like to view our plantation for yourself, just give us a call.



Free Biomass Installations — How they Work

It is clear that the RHI offers a strong incentive to invest in biomass heating systems however funds aren't always available to invest in the equipment and reap the benefits. Our aim is to bridge that gap.

Our funding partner, Strand Energy will buy the biomass heating system and sell you the heat until the RHI income pays for the equipment.

Unlike other companies, they are not trying to find a way to secure the RHI for themselves. They will not make a profit from fuel supply or maintenance and are simply offering a fair and transparent way of using the RHI to finance the equipment that you need.

Its important to remember that Strand Energy are not a bank — the provision of the equipment will not affect your credit rating and this is not a finance arrangement. The RHI regulations stipulate that the payment for the RHI must be paid to the owner of the equipment which means that Strand will temporarily own the equipment.

Strand Energy will then supply heat to you at the local market rate for around 6 years under an Energy Supply Contract (ESCO). After that, it will be up to you when you buy the equipment (at a fraction of the original value) and then the RHI payments will be yours.

It really is that simple! Just give us a call if you would like to discuss this option on **01494 757055**.

Strand
Energy

Contact Us:

Please call us for more information about our biomass boilers, fuels and associated products:

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